



Johnson Controls, Inc.  
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## PROPOSAL

November 9, 2016

Florida Atlantic University  
Office for Students with Disabilities  
777 Glades Road, SU80, Room 133  
Boca Raton, FL 33431

RE: **Office of Students with Disabilities Testing Room 137E and 137V Camera Additions.**

Quote # 7872-110916-01

Ms. Luciana Lima,

Johnson Controls, Inc. is pleased to provide you with the following proposal for the installation of Network Cameras inside the new testing room (**Rooms 137E and 137V**) Please review and feel free to contact me with any questions, comments, and/or concerns. Thank you for this opportunity and I look forward to working together on solving your security needs.

Sincerely,

Bob Marchessault  
Senior Account Executive  
Security & Fire

## SCOPE OF WORK

### Camera additions

1. JCI to furnish and install (2) 360 Degree Camera to the ceiling of each of the following testing rooms:
  - Rooms **137E and 137V**
2. Run CAT-5E from each camera to NVR and switch located in a possible three locations room 137-U
3. Furnish and install (1) 8-Port PoE switch to accommodate the additional cameras.

(2) Camera Adds				
Qty	Part #	Description	Unit	Extended
2	SNF-8010	Network 360 Degree Fisheye 5MP Camera	\$605.00	\$1,210.00
1	EX17008A	FAST ENET 8 Port INTELLIGENT10/100 PoE Switch	\$241.00	\$241.00
1	Misc	Misc Consumable Materials		\$6.00
1	Freight	Shipping & Handling		\$21.00
1	JCI-Sub	Furnish and install cable & labor to mount cameras		\$1,125.00
3	JCI-TECH	Customer Coordination & Programming	\$115.00	\$345.00

**Total Project**

**\$2,948.00**

*The Line items quoted above comply and are consistent with GS-07F-190CA.*

### Notes

### Notes & Requirements

1. FAU to provide access to required areas needed to complete project

### (IMPORTANT:

This proposal is hereby accepted and Johnson Controls is authorized to proceed with the work; subject, however, to credit approval by Johnson Controls, Inc., Milwaukee, Wisconsin.

\_\_\_\_\_  
Purchaser - Company Name

\_\_\_\_\_  
Signature

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

JOHNSON CONTROLS, INC.



\_\_\_\_\_  
Signature

Name: Robert Marchessault

Title: Security Branch Sr. Account Executive