MICR●GRAPHICS

*The **I**nformation and **I**mage Managers*

29 November 2016

Assistant Director - Adaptive Technology
Student Accessibility Services
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Ref: Grant Scanner – fi-6770 PSIP with Maintenance, ScanCare Information

Dear Mr. Buckley:

The following narrative is comprise of two parts.

   A. Is the price for a PaperStream version of the fi-6770 scanner.
   B. ScanCare Maintenance, 3 years for the new scanner.

Consider this Proposal as three separate, but combinable parts, (a Chinese pricing menu so to speak). You can mix and match as you wish.

Note, all of the prices we are offering fall under State of Florida Contract pricing.

The following Fujitsu Scanner and Maintenance is covered under
State of Florida Contract Number
43211500-WSCA-15-ACS,
MNWNC-111
http://wwwtest.shopfujitsu.com/chcontent/WSCA/welcome_page.html

A. Price for Scanner
Fujitsu fi-6770 PSIP

I.)   Equipment

The Fujitsu fi-6770 PSIP scanner delivers the automation and dependability needed for mission-critical production scanning applications. In addition, innovative features such as an intelligent multi-feed function drastically improves the batch scanning process by allowing the ultrasonic double-feed detection sensor to be trained to ignore intentional overlapping documents such as photos, label stickers and taped on receipts.

- 200-page Automatic Document Feeder (ADF)
- Scan up to 90 ppm / 180 ipm @ 200 dpi in monochrome or grayscale
- Fast color scan rates of up to 80 ppm / 160 ipm landscape, 60 ppm / 120 ipm @ 300dpi portrait, A-4
- Up to 15,000 pages daily, duty cycle
- 11" x 17" ADF maximum, Long Paper Scanning 120"
- Flatbed 12 in. x 18 in.
- 15,000 Document Daily Duty Cycle
- 3, Dual color charge coupled device (CCD) image sensors
- Ultrasonic Double Feed Detection w/ Intelligent Multi-Feed Function (IMFF)
- USB 2.0 and ultra SCSI
- Automatic color detection, content-based rotation, intelligent blank page deletion, background saturation, advanced clarity, selectable background,
- Onboard JPEG compression
- Bundled with:
  - PaperStream®
  - PaperStream® IPs
  - ScandAll PRO 2.0, with PDF edit
  - ScanSnap Mode (Add-In) Software
  - TWAIN & ISIS® Drivers
  - Scan to Microsoft Share Point
  - ABBYY FineReader for ScanSnap™
  - Error Recovery Guide
  - Scanner Central Admin Software

II.)   Fujitsu PaperStream® IPs   (Included with the scanner)
Overview

PaperStream® TWAIN & ISIS® IPs ensures your scanning is as efficient and easy as possible. Now you can load a mixed batch of documents in the ADF, and PaperStream® IPs deskew, sharpen characters, auto-crop, remove blank pages, while separating pages. PaperStream® IPs use Dynamic

Thresholding for background noise removal and image clarity!! Dynamic Thresholding reduces time spent in document separation and prep. Fujitsu designed PaperStream**®** IPs lowers scanning costs, data entry costs, and gives you faster access to your information, all while reducing image file size.

PaperStream**®** IPs features:
• Automatic Color Detection
• Color Saturation
• Assisted Scan speeds image correction
• White Background Crop/Deskew
• Automatic Image Rotation, based on printed font orientation
• New Automatic Black & White Process
• Blank Page Deletion
• New User Interface

III.) Scanner Central Admin   (Included with the scanner)

The Scanner Central Admin agent is included in the box and loads automatically as the scanner software is loaded. Whether the infrastructure is fixed, or expanding, managing technology efficiently inside the organization is key to reducing total cost of ownership. The SCA piece allows system administrators to centrally manage the fi-6770 scanner more productively and cost effectively.
• Agent, console and server remote scanner management
• Real-time Fujitsu scanner inventory
• Status and alert monitoring
• Centralized driver update deployment
• Consumable management

The Admin server piece can be downloaded free from Fujitsu. The SCA piece is a TWAIN driver and includes the Agent for connecting to the SCA.   http://dl.dropbox.com/u/108898729/Ft9l10bX5_R.exe
It unzips itself into two folders:
a. Disk1, SCAAgent
Disk1 is the TWAIN driver. Please install this first. (This does not interfere with PSIP**®**.)
b. Then Install the SCAAgent.   You can of course modify SCAAgent installer to include the SCA registration.

IV.) Price Breakdown

Model	Description	SKU Number	List Price	FAU Budget Price	Quantity	Extended Budget Price
fi-6770	Scanner	PA03576-B165	$ 7,995.00	$ 5,669.66	1	$ 5,669.66

B.   Maintenance Service

ScanCare **combines** preventative maintenance, scanner consumables and training with the Basic on-site service option that includes spare parts, labor and technician travel.

- Provides two (2) preventative maintenance (PM) events, which improve scanner reliability, performance and productivity
- Convenient delivery of consumables kit(s) gives you what you need, when you need it
- Reduces unnecessary service calls by offering training in scanner product features and routine maintenance
- On-site technician arrival time, Next Business Day

Consumables & Supplies   (Included in ScanCare)

For additional supplies, ScanAid kits are available. ScanAid is a factory-authorized consumable kit complete with instructions and cleaning supplies. The kit provides handy replacements for parts that wear naturally during use. And it serves as an indispensable preventive maintenance kit that helps improve performance, reduces downtime, and keep your scanner running at peak performance. Product specific kits help reduce overall costs for service and consumables

ScanAid kit for fi-6670 includes:

- 3 pick rollers
- 3 brake rollers
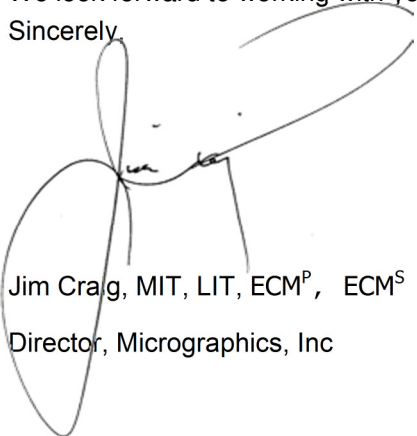- Cleaning Kit (includes F1 cleaner, cleaning paper, cleaning cloth, cleaning swabs and instructions)

Model	Description	SKU Number	List Price	FAU Budget Price	Quantity	Extended Budget Price
fi-6770	3 Years ScanCare NBD	S6770-SCMYNBD-3	$ 4,150.00	$ 3,738.75	1	$ 3,738.75

I.) Delivery and Small Print

Items can be purchased, regardless of quantities. Stock is good. Deliver should occur within seven (7) business days after receipt of order. Freight is free for orders totally more than $1,500.00. This quote is good until 15:30, 30th April 2016. The purchaser agrees to automatic renewals of maintenance at anniversary date. Micrographics, Inc. shall invoice purchaser 30 days prior to anniversary date. Micrographics, Inc. requires purchaser to opt-out of this service with written notice 30 days or more prior to anniversary date.

We look forward to working with you.

Sincerely,

Florida Atlantic University, Boca Raton

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Acceptance Date:

Jim Craig, MIT, LIT, ECM^P, ECM^S

Director, Micrographics, Inc

_____
Representative Signature

_____
Representative Printed Name

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