



## QUOTATION

Quote Number	00003118	Created Date	1/15/2014
Account Name	Florida Atlantic University	Expiration Date	2/28/2014
Contact Name	Sudhager Nagarajan	Prepared By	David Oroshnik
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Product	Product Code	Sales Price	Quantity	Subtotal
HDL32E	80-HDL32E	\$29,900.00	1.00	\$29,900.00

Lead Time (ARO)	6-10 Weeks ARO	Total Price	\$29,900.00
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Purchase price includes point cloud viewing software and operational phone support throughout the warranty period.  
Standard warranty period is one year from shipment and covers parts and labor.  
Product specifications are available at <http://www.velodynelidar.com/lidar/hdl/downloads/downloads.aspx>.

Velodyne Acoustics, Inc. Standard Terms and Conditions apply to any order resulting from this quotation.  
[http://www.velodynelidar.com/lidar/hdl/downloads/Velodyne\\_TC.pdf](http://www.velodynelidar.com/lidar/hdl/downloads/Velodyne_TC.pdf)

All orders from outside the United States require advance payment or a letter of credit.

Shipping charges and Import Taxes are the customer's responsibility. All Shipments are FOB Morgan Hill, CA, USA.

Velodyne has an exclusive distribution agreement that prohibits us from selling LiDAR sensors into the area of mining, construction, quarry and aggregate, earth-moving, and work-site planning when used on a vehicle that is specifically designed for those applications. In honor of this agreement this quote is not valid if the primary application falls into the above categories.

Thank you for the opportunity to provide this quotation. Please don't hesitate to contact us with any questions.  
Please send your purchase order via fax to +1 408 778 9227 or via email to [lidar@velodyne.com](mailto:lidar@velodyne.com).

Regards,

**David Oroshnik**

Technical Sales Engineer, LiDAR Products  
Velodyne Acoustics, Inc.