



Johnson Controls, Inc.  
Controls Group  
Security Division  
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## PROPOSAL

October 30, 2015

Florida Atlantic University  
Office for Students with Disabilities  
777 Glades Road, SU80, Room 133  
Boca Raton, FL 33431

RE: **Office of Students with Disabilities Testing Room Camera ADD**

Quote # 7872-103015-01

Ms. Luciana Lima,

Johnson Controls, Inc. is pleased to provide you with the following proposal for the installation of Network Cameras inside the new testing room **(137E)** Please review and feel free to contact me with any questions, comments, and/or concerns. Thank you for this opportunity and I look forward to working together on solving your security needs.

Sincerely,

Bob Marchessault  
Senior Account Executive  
Security & Fire

## SCOPE OF WORK

### Roof north side camera

1. JCI to furnish and install (1) 360 Degree Camera to the ceiling of each of the following testing rooms:
  - Room 137-E
2. Run CAT-5E from each camera to NVR and switch located in a possible three locations room 137-U

Testing Room 37-E Camera Add				
Qty	Part #	Description	Unit	Extended
1	SNF-710	Network 360 Degree Fisheye Camera	\$525.00	\$525.00
1	Misc	Misc Consumable Materials	\$6.50	\$6.00
1	Freight	Shipping & Handling		\$21.00
1	JCI-Sub	Furnish and install cable & mount cameras		\$870.00
1	JCI-PM	Project Management & Customer Coordination		\$125.00

**Total Project**

**\$1,547.00**

*This Quote is based on and consistent with GSA contract # GS-07F-7823C Pricing Schedule*

### Notes

### Notes & Requirements

1. FAU to provide network cable, camera & Programming

### (IMPORTANT:

This proposal is hereby accepted and Johnson Controls is authorized to proceed with the work; subject, however, to credit approval by Johnson Controls, Inc., Milwaukee, Wisconsin.

\_\_\_\_\_  
Purchaser - Company Name

\_\_\_\_\_  
Signature

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

JOHNSON CONTROLS, INC.



\_\_\_\_\_  
Signature

Name: Robert Marchessault

Title: Security Branch Sr. Account Executive