



Gaumard®
Simulators for Health Care Education

Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 18752
Quote Date: 10/28/15

Page: 1 of 4

Quoted To:

Florida Atlantic University
777 Glades Road College of Medicine
Boca Raton FL 33431-0991
USA

Ship To:

Florida Atlantic University
777 Glades Road Fau Foundation Inc.
Boca Raton FL 33431
USA

Contact:

Ender Vilorio
561-297-2876
evaloria@fau.edu

Customer ID	Good Through	Payment Terms	Shipping Method	Sales Representative
C100107	11/28/15	Net 20	UPS Ground	Michael Graf

Qty.	Item	Description	Unit Price	Amount
1	S2200.L	<p>VICTORIA® light skin tone Advanced birthing simulator</p> <p>FEATURE HIGHLIGHTS VICTORIA</p> <ul style="list-style-type: none">· Full-term mother with unsurpassed realism and lifelike appearance· Anatomically correct with realistic proportions· Innovative realistic skin· Human-like articulation· "Care-in-Motion" tetherless technology· Fully operational for up to 10 hours while untethered· Administer epidurals· All in One, 20 in touchscreen virtual monitor· Wireless speech <p>MONITORING</p> <ul style="list-style-type: none">· Use real medical equipment to monitor mother and fetus:- Fetal heart tones and contractions- ECG monitor- Defibrillator- Pulse oximeter- Automatic blood pressure cu· Perform Leopold maneuvers and external version exercises· Palpate realistic contractions <p>DELIVERY</p> <ul style="list-style-type: none">· Precision Delivery System allows for:- natural fetal movement during birth- whisper-quiet and smooth operation	62,500.00	\$ 62,500.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Michael Graf at michaelg@gaumard.com



Gaumard®
Simulators for Health Care Education

Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 18752
Quote Date: 10/28/15

Page: 2 of 4

Quoted To:

Florida Atlantic University
777 Glades Road College of Medicine
Boca Raton FL 33431-0991
USA

Ship To:

Florida Atlantic University
777 Glades Road Fau Foundation Inc.
Boca Raton FL 33431
USA

Contact:

Ender Vilorio
561-297-2876
evaloria@fau.edu

Qty.	Item	Description	Unit Price	Amount
		<ul style="list-style-type: none">- precise repetition of even the most complex delivery scenarios· Amniotic fluid reservoir provides realism and lubrication during delivery· Perform the following delivery scenarios:<ul style="list-style-type: none">- Normal delivery- Breech- Shoulder Dystocia- C-section- Assisted deliveries with forceps or vacuum devices BIRTHING BABY (included) <ul style="list-style-type: none">· Full-term baby with unsurpassed realism and lifelike appearance· Anatomically correct with realistic proportions, size and weight· Innovative realistic skin· Realistic newborn articulation· "Care-in-Motion" tetherless technology· Baby can present the following signs of health or distress:<ul style="list-style-type: none">- Heart and lung sounds- Movement- Crying- Cyanosis POSTPARTUM <ul style="list-style-type: none">· Realistic postpartum hemorrhaging with programmable flow control· Perform fundal massage or the insertion of a balloon tamponade device· Repair 1st to 4th degree episiotomies using real surgical equipment· Realistic placenta and umbilical cord can be delivered normally, but also allow for the simulation of various complications including:<ul style="list-style-type: none">- Nuchal cord		

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Michael Graf at michaelg@gaumard.com



Gaumard®
Simulators for Health Care Education

Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 18752
Quote Date: 10/28/15

Page: 3 of 4

Quoted To:

Florida Atlantic University
777 Glades Road College of Medicine
Boca Raton FL 33431-0991
USA

Ship To:

Florida Atlantic University
777 Glades Road Fau Foundation Inc.
Boca Raton FL 33431
USA

Contact:

Ender Vilorio
561-297-2876
evaloria@fau.edu

Qty.	Item	Description	Unit Price	Amount
		<ul style="list-style-type: none"> - Cord prolapse - Placenta previa - Retained fragments CONTROL SOFTWARE <ul style="list-style-type: none"> · Powerful and easy to use software with active 3D patient animation · Control Victoria with a tablet PC from up to 300ft away · Complete, precise and repeatable control over Victoria, the birthing baby and the labor and delivery process · Over 30 preprogrammed obstetric scenarios included · Edit or create your own scenarios · Automatic Mode and Drug Recognition System www.gaumard.com/victoria		
1	S2200.107.L	Non-Pregnant Abdominal Cover replacement for VICTORIA® light skin tone adult advanced birthing simulator. Soft, palpable, flat abdominal cover; includes bowel sounds in four quadrants	1,995.00	\$ 1,995.00
1	S2200.127	Modified Physio (Lifepack) Defibrillation Patch accessory for VICTORIA® Advanced birthing simulator	150.00	\$ 150.00
1	S2210.L	NewbornTory™ light skin tone advanced forty week neonatal simulator · Turn-Key Solution Package: 12" Touchscreen Windows 8 Tablet PC preloaded with UNI® Simulator Control Software · UNI® License · 13 Preprogrammed scenarios · RF Communications Module · Battery charger · Receiving blanket · Umbilical cords · Tibia bones · Replacement lower arms · BP cuff · IV filling kit · Soft carrying case · User Manual · 1 year standard warranty	21,995.00	\$ 21,995.00
1	S2210.600	Automatic Physiologic Control option for Newborn Tory™ advanced forty week neonatal simulator	7,995.00	\$ 7,995.00
1	S2210.001.R2	A/C Virtual Monitor accessory for Newborn Tory™ advanced forty week neonatal simulator. All in one computer. Virtual	2,095.00	\$ 2,095.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Michael Graf at michaelg@gaumard.com



Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 18752
Quote Date: 10/28/15
Page: 4 of 4

Quoted To:

Florida Atlantic University
777 Glades Road College of Medicine
Boca Raton FL 33431-0991
USA

Ship To:

Florida Atlantic University
777 Glades Road Fau Foundation Inc.
Boca Raton FL 33431
USA

Contact:

Ender Vilorio
561-297-2876
evaloria@fau.edu

Qty.	Item	Description	Unit Price	Amount
		monitor software included		
1	S2210.078	CO2 Exhalation option for Newborn Tory™ advanced forty week neonatal simulator. External system	995.00	\$ 995.00
1	GC.G5.VN	Gaumard Cares Gold 5 Year service plan for Victoria and Newborn	34,295.00	\$ 34,295.00
1	S2200.INST2	Two day Training Service and Installation for VICTORIA® advanced birthing simulator. Region specific	3,500.00	\$ 3,500.00
<p>Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable.</p> <p>Please note that the exact shipping charges and taxes will be determined at the time of shipment.</p>			Subtotal	\$ 135,520.00
			Other Discounts	
			Est. Sales Tax	
			Est. Freight	\$ 729.00
			Total US\$	\$ 136,249.00

Gaumard Scientific is the sole source for this tetherless simulator(s).

Estimated shipping date: Approximately 6 to 8 weeks after receipt of order.
Shipment Via: UPS Ground

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Michael Graf at michaelg@gaumard.com